**Interview Questions**

Herewith a list of questions that you can ask the interviewer. Of course, you are not going to go through all of these, but pick out a few that you think are important.

**Questions**

1. What five traits do you think a personal trainer must have?
2. What type of clientele generally works out at the gym?
3. As a personal trainer at the gym, will I be involved in sales in any form? If so, what will my monthly sales targets be?
4. re new trainers with little experience given any form of mentorship?
5. What are my day to day responsibilities?
6. Am I only going to deal with clients or will I be offering help to regular gym clients while not training individuals?
7. Will the sales team market me to potential clients?
8. Can I approach individuals on the floor to market my services?
9. How many other personal trainers form part of the team?
10. Will I be filling a new position that has been created?
11. If not, why did the previous trainer leave?
12. Who leads the team of personal trainers at the gym?
13. How many hours do members of the personal training team work each week?
14. How do shifts over weekends work?
15. How many positions are currently open at the gym?
16. Does the gym have a high-turnover rate of fitness staff?
17. What’s the average length of time for personal trainers to remain employed at the gym? If many do leave, what’s the reason?
18. Do you take the time to observe personal trainer sessions with individuals?
19. Is their scope to grow?
20. Do you offer further staff development?
21. What in house training is there?
22. Does the gym fund a continuous education program to help their personal trainers to other certifications?
23. Will I have to handle all my own appointments, cancellations and rescheduling of appointments?
24. What are the strengths, weaknesses, opportunities and threats that the gym currently faces?
25. What are the strengths, weaknesses, opportunities and threats when it comes to the personal training department at the gym?
26. What’s the current salary structure?
27. Is there a retainer over and about the income earned from working with clients?
28. Are their annual increases?
29. Would you be covered under the gym’s general liability insurance or would you need your own?